

MARCO SANFILIPPO

Department of Economics and Statistics, University of Turin
Room 15 3.D1, Campus Einaudi, via Lungo Dora Siena 100 - 10513 Torino (Italy)
Mail: marco.sanfilippo@unito.it
[Personal Website](#)

CURRENT APPOINTMENTS

Professor of Economics Department of Economics and Statistics, University of Turin	Oct 2023 –
Visiting Fellow Robert Schuman Center for Advanced Studies, European University Institute	Oct 2020 –
Research Affiliate Centre for Inclusive Trade Policy, UK	2022 –
Affiliate Collegio Carlo Alberto	May 2021 –
Fellow Turin Centre on Emerging Economies (OEET)	Dec 2019 –
Programme Associate, Global Economics Robert Schuman Center for Advanced Studies, European University Institute	Jan 2019 –

PREVIOUS POSITIONS

Associate Professor of Economics Universities of Bari (up to 10/2019) and Torino	Jan 2016 – Sept 2023
Assistant Professor of Development Economics Institute of Development Policy, University of Antwerp	Sept 2014 – Dec 2015
Stipendiary Visiting Fellow Bank of Finland Institute for Emerging Economies (BOFIT)	Jan – Feb 2014
Research Fellow Robert Schuman Center for Advanced Studies, European University Institute	Feb 2009 – Jul 2014
Research Fellow Department of Economics, University of Eastern Piedmont	Jun 2007 – Jun 2008

EDUCATION

Phd <i>Development Economics</i> University of Florence	Jan. 2006 – Jan 2010
M.A. <i>International Relations</i> University of Bologna	Sept 2004 – Oct 2005
MsC. <i>Economics</i> University of Catania	Sept 1997 – May 2003

GRANTS

International Growth Center <i>GBP 36,455 (co-PI, PI: Marcelo Ollareaga, Geneva)</i> “Maximizing domestic value-added in exports”	2023– 2024
International Growth Center <i>GBP 19,992 (PI)</i> “Understanding the Drivers of Growth for Procurement Firms in Uganda”	2023– 2024
EUI-IHEID joint call <i>EUR 11,000 (PI)</i> “Supply Chains in Developing Countries: What is Next in the Agenda?”	2023

STEG <i>GBP 21,000 (co-PI, PI: Francesco Amodio, McGill)</i> “FDI, Labor Market Power, and Structural Transformation”	2022– 2023
International Growth Center <i>GBP 14,375 (PI)</i> “Public Procurement as an Industrial Policy”	2021– 2022
African Economic Research Consortium (AERC) <i>USD 15,000 (PI)</i> “FDI, Value Chains and Economic Development in Africa”	2021– 2022
PEDL <i>GBP 8,500 (PI)</i> “The Local Effects of FDI”	2021– 2022
International Growth Center <i>GBP 19,338 (co-PI, PI: Bernard Hoekman, EUI)</i> “Services and Economic Development in Africa”	2020– 2021
Istituto Commercio Estero (ICE) <i>EUR 16,800 (PI)</i> “Production Networks in the Automotive Sector”	2020– 2021
International Growth Center <i>GBP 7,800 (co-PI, PI: Bernard Hoekman, EUI)</i> “Government demand and firms performance: evidence from sub-Saharan Africa”	2017– 2018
International Growth Center <i>GBP 18,500 (PI)</i> “Trade liberalisation, infrastructure and firm performance: evidence from Ethiopia”	2016– 2018
National Treasury of South Africa <i>USD 10,000 (PI)</i> “Firm performance and employment responses to import competition in South Africa”	2014– 2016
European Commission <i>EUR 20,000 (PI)</i> “Chinese investment strategies and migration”	2012– 2014

CONSULTANCIES

UNIDO Industrial Development Report	2023
International Labor Organization (ILO) Skills and transitions research project	2021
UNIDO Industrial Development Platform	2021
World Bank Rwanda Trade Competitiveness Diagnostic in a post Covid World	2021
UNIDO Long Run Determinants of Industrialization in low- and middle-income countries	2016-2018
IMF Microeconomic analysis of FDI spillovers in low-income countries	2016-2017
Asian Development Bank The distributional effects of Structural Change in Asia	2015-2016
Italian Institute of International Affairs Chinese FDI in Italy	2014
UNICEF Social protection in middle and low income countries	2011

TEACHING

Economic Development (postgraduate, in Italian) University of Turin	2022–
Development Economics (postgraduate) University of Turin	2021–
Quantitative Methods for Development (postgraduate) University of Turin	2020–2022
Economic Policy (undergraduate, in Italian) University of Turin	2019–
International Economics (undergraduate, in Italian) University of Turin	2019–2021
Global Value Chains and Development (postgraduate) University of Antwerp	2016–2022
Topics in Regression Analysis(postgraduate) University of Antwerp	2014–2016
Development Economics (undergraduate) New York University, Florence	2013–2014

PUBLICATIONS

- "Mobile Internet, Skills, and Structural Transformation in Rwanda", *Research Policy*, 52(10), 104871, 2023 (with B. Caldarola, M.Grazzi, M.Occelli)
- "Trade and Value Chain Participation: Domestic Firms and FDI Spillovers in Africa", *The World Economy*, 2023 (with B. Hoekman)
- "Services, Jobs and Economic Development in Africa", *The World Bank Research Observer*, 38(1): 147-178, 2023 (with L. Baccini, M. Fiorini and B. Hoekman)
- "Aid and internal migration in Malawi", *World Development*, 162, 106134, 2023 (with M. Lanati and F. Santi)
- "Roads and Jobs in Ethiopia", *The World Bank Economic Review*, 34(4): 999-1020, 2022 (with M. Fiorini)
- "Trade Liberalization, Employment and Gender in Ethiopia", *Journal of Development Studies*, 58(11): 2366-2392, 2022 (with G. Giovannetti and A. Vivoli)
- "Trade Liberalization, Roads and Firm Productivity", *Journal of Development Economics*, 153: 1-18, 2021 (with M. Fiorini and A. Sundaram)
- "Chinese Official Finance and Political Participation in Africa", *European Economic Review*, 136: 1-28, 2021 (with F. Iacolla, B. Martorano and L. Metzger)
- "Markup Dispersion and Firms' Entry: Evidence from Ethiopia", *Oxford Bulletin of Economics and Statistics*, 83(2): 299-327, 2021 (with K.A. Damoah and G. Giovannetti)
- "The productivity gaps of female owned firms: Evidence from the Ethiopian census", *Economic Development and Cultural Change*, 69(2):645-683, 2021 (with D. Essers and K. Megersa)
- "Importing and Productivity: An Analysis of South African Manufacturing Firms", *Review of Industrial Organization*, 57: 411–432, 2020 (with L. Edwards and A. Sundaram)
- Chinese development assistance and household welfare in sub Saharan Africa, *World Development*, 129(5): 1-21, 2020 (with B. Martorano and L. Metzger)
- "Foreign Participation in Public Procurement and Firm Performance: Evidence from Sub-Saharan Africa", *Review of World Economics*, 156 (1): 4173, 2020 (with B. Hoekman)
- "Manufacturing growth accelerations in developing countries", *Review of Development Economics*, 23(4): 1696-1724, 2019 (with B. Martorano, N. Haraguchi and A. Shingal)

"What factors drive successful industrialization? Evidence and implications for developing countries", *Structural Change and Economic Dynamics*, 49(6): 266-276, 2019 (with N. Haraguchi and B. Martorano)

"Investors characteristics and the business climate as drivers of backward linkages in Vietnam", *Journal of Policy Modelling*, 41(5): 882-904, 2019 (with C. Franco and A. Seric)

"Local sourcing in developing countries: The role of foreign direct investments and global value chains", *World Development*, 113: 73-88, 2019 (with V. Amendolagine, A. Presbitero, and R. Rabellotti).

"Diverse Twins: The Impact of China on Italian and German Manufacturing Exports", *Applied Economics*, 50 (28), 3051-3065, 2018 (with G. Giovannetti and M. Velucchi).

"Importing and Firm Export Performance: New Evidence from South Africa", *South African Journal of Economics*, 86, 79-95, 2018 (with L. Edwards and A. Sudaram)

"Do the highly skilled returnees contribute to internationalization of Chinese firms? Firm level evidence from Guangdong", *International Business Review*, 26 (3), 579-591, 2017 (with X. Fu and J. Hou).

"Catching-up, structural transformation, and inequality: Industry Level evidence from Asia", *Industrial and Corporate Change*, 26 (4):555-570, 2017 (with B. Martorano and D. Park).

"Spillovers from Agglomerations and FDI. A Multilevel Analysis on SSA Domestic Firms", *Review of World Economics*, 152(1): 147-176, 2016 (with A. Seric).

"China's competition and the export price strategies of developed countries", *International Review of Applied Economics*, 30 (2), 238-254, 2016 (with G. Giovannetti).

"The Impact of Outward FDI on the Performance of Chinese Firms", *China Economic Review*, 36: 42-57, 2015 (with C. Cozza and R. Rabellotti).

"Supply Chains and the Internationalization of Small Firms", *Small Business Economics*, 44(4): 845-865, 2015 (with G. Giovannetti and E. Marvasi).

"Structural change and wage inequality in the manufacturing sector: long run evidence from East Asia", *Oxford Development Studies*, 43(2): 212-231, 2015 (with B. Martorano).

"FDI from Emerging Markets and the productivity gap - An analysis on affiliates of BRICS EMNEs in Europe", *International Business Review*, 24 (4), 665-676, 2015.

"Impact of South-South FDI and trade on the export upgrading of African economies", *World Development*, 64: 1-17, 2014 (with A. Amighini).

"Investigating Chinese Outward Foreign Direct Investments: How Can Firm-level Data Help?", *China & World Economy*, 22(6): 44-63, 2014 (with A. Amighini, C. Cozza and R. Rabellotti).

"Do Chinese SOEs and private companies differ in their internationalisation strategies?", *China Economic Review*, 27: 312-325, 2013 (with A. Amighini and R. Rabellotti).

"Innovative features in poverty reduction programmes: the impact evaluation of Chile Solidario on households and children", *Journal of International Development*, 24(8): 1030-1041, 2012 (with B. Martorano).

"Chinese FDI Strategy in Italy: "The Marco Polo" Effect", *International Journal of Technological Learning, Innovation and Development*, 4(4): 277-291, 2011 (with C. Pietrobelli and R. Rabellotti).

"Successes in Social Protection: What lessons can be learned?", *Canadian Journal of Development Studies*, 32(4): 439-453, 2011 (with A. de Haan, G. Giovannetti, and R. Sabates-Wheeler).

"Chinese FDI to Africa: What the nexus with Foreign Economic Cooperation?", *African Development Review*, 22 (S1): 599-614, 2010.

"Do Chinese exports crowd-out African goods? An Econometric Analysis by Country and Sector", *European Journal of Development Research*, 21(4): 506-530, 2009 (with G. Giovannetti).

"Understanding China's Move into Africa: An Empirical Analysis", *Journal of Chinese Business and Economic Studies*, 7(1): 31-53, 2009 (with M. Biggeri).

Books

Sanfilippo, M., Weinar, A. (Eds) (2015) *Chinese Migration and Economic Relations with Europe - The Silk Road Revisited*, London: Routledge

WORK IN PROGRESS

FDI and Structural Transformation in Africa, with B. Hoekman (EUI) and M. Tambussi (Torino), CEPR DP N. 17838
Roads, Competition, and the Informal Sector, with E. Perra (Florence) and A. Sundaram (Auckland)
Government Demand and Firm Growth, with B. Hoekman, F. Santi and R. Ticku (EUI)
FDI, Geography and Welfare, with J. Asturias (US Census) and A. Sundaram (U of Auckland)
FDI and Capital Formation in Developing Economies: New Evidence from Industry-level Data, with A. Amighini (U. of Eastern Piedmont) and M. McMillan (Tufts and IFPRI), NBER Working Paper N. 23049.

SERVICES

Institutional Services:

Head of Research, Dept of Economics (2022-24); Member of the Department Board (Giunta) (2021-24); School's Commissione Paritetica (2021-2022); Managing the Department's Working Paper series; Faculty of the Phd in Economics "Vilfredo Pareto".

Phd:

Supervision: Nicola Angelillo (University of Florence); Elena Perra (University of Florence and Trento); Margherita Tambussi (University of Turin)

Committee: Dejene Bekana (University of Milan); Federico Carril (University of Granada); Tullia Gattone (Sapienza University); Ilaria Salvati (Roma Tre University); Manh Duc (University of Trento); Marco Letta (Sapienza University); Alida Sangrigoli (Politechnic of Turin); Emy Zecca (Sapienza University).

Conference Organization:

"EUI-IHEID Winter Workshop on Trade and Development", EUI, Florence, 2023

"Firms, Labour Markets and Development" (Turin 2023; Florence 2022; Online 2021; Siracusa 2019);

"Summer School on International and Development Economics", Gargonza Castle, Sept 2023;

"Development Economists Meeting-*DevEconMeet*" (Rome 2023, Florence 2022);

"The Future of Industrial Work: New Pathways and Policies for Structural Transformation?", UNIDO, Vienna, 2019;

"Entrepreneurship and Economic Development: Assessing the Effectiveness of Public Policies", Università di Bari, 2018;

"Development 2.0 or Business as usual? Private Sector, Institutions and Development", University of Antwerp, 2015;

"Global Value Chains and Emerging Markets? role in international trade", ITSG Meeting, European University Institute, 2013.

"The Role of Foreign Direct Investments for Development: Legal, Social and Economic Aspects", European University Institute, 2013;

"6th Chinese in Prato & 4th Wenzhouese Diaspora Symposia, Chinese migration, entrepreneurship and development in the new global economy", Monash University Prato Centre, 2013.

"Issues in Development Policies: Development Finance and the Governance of Aid", European University Institute, 2012.

Editorial Board:

Asia and the Global Economy (Elsevier)

Referee (*More than once):

*African Affairs; Applied Economics; Applied Economics Letters; China Economic Review**; *Contemporary Economic Policy; Economics Bulletin; Economic Development and Cultural Change; Economic Modelling; Economic Systems; Energy Policy; IMF Economic Review; Industrial and Corporate Change**; *Industry and Innovation; Italian Economic Journal; Journal of African Economies; Journal of Asian and African Studies; Journal of Chinese Economic and Business Studies**; *Journal of Development Economics; Journal of Development Studies**; *Journal of International Business Studies**; *International Journal of Emerging Markets; Management and Organization Review**; *Oxford Development Studies; Oxford Economic Papers; Oxford University Press Books; Politica Economica - Journal of Economic Policy; Regional Studies; Research Policy**; *Review of World Economics; South African Journal of Economics; Structural Change and Economic Dynamics**; *Studi e Note di Economia; the Economics of Transition; the European Journal of Development Research**; *The World Economy**; *UNCTAD Discussion Papers; World Bank Economic Review**; *World Bank Development Impact Evaluation**; *World Development**.

PRIZES

Structural Change and Economic Dynamics Best Journal Paper Award 2019: "What factors drive successful industrialization? Evidence and implications for developing countries"

International Business Review Best Journal Paper Award 2018: "Do the highly skilled returnees contribute to internationalization of Chinese firms? Firm level evidence from Guangdong"

EIBA Best Paper Award, track on International Business and Economic Geography, 2017: "Local sourcing in developing countries: The role of foreign direct investments and global value chains"

PRESENTATIONS (* IF INVITED)

- 2024 GIGA, Hamburg*;
- 2023 MIASA Policy Conference, Accra; World Trade Forum, EUI*; DEGIC, the World Bank*; Dept of Global Economics and Management, Groningen University*
- 2022 Graduate Institute, Geneva*; Annual Bank Conference on Development Economics, World Bank (online); Nordic Conference on Development Economics, Helsinki; Trade, Globalization and Development Workshop*, Namur; EUI Macro Working Group*; AERC Workshop on Value Chains and Development (online)*; CSAE Oxford (online)
- 2021 Services Trade Policies and Structural Transformation, EUI; UK Trade Policy Observatory Annual Workshop (online); African Development Bank research seminar series* (online); STEG Plenary Theme Workshop (online); USITC* (online); Nordic Conference on Development Economics, Bergen University (online)
- 2020 Jobs and Development Conference [online]
- 2019 SIEPI, Università Roma Tre; UNU-WIDER Annual Conference, ESCAP, Bangkok; "The Future of Industrial Work", UNIDO, Vienna; Department of Economics, University of Pisa*; Department of Economics, U of Catania* ; Department of Economics, Parthenope University, Naples*;
- 2018 "PEDL / IGC Conference on Firms and the Private Sector in Low-Income Countries", London School of Economics; "ASSET", University of Florence; "ICEED-Entrepreneurship and Economic Development", University of Bari; "ABCA - Annual Bank Conference on Africa", Stanford University; "Global Value Chains Workshop", Roma Tre; "SIEPI", University of Ferrara.
- 2017 "10th FIW Conference in International Economics", Vienna University of Economics and Business; "Deep Roots of Economic Growth: The Role of Geography, History and Institutions", Università Parthenope; European Trade Study Group, EUI; "Gender and the Macroeconomics", IMF.
- 2016 "International Trade, Global Production Networks, and Micro foundations of Aggregate Fluctuations", IMT Lucca; "Models and policies for human development and sustainable growth", University of Florence; "Quality FDI, Growth and Development", UNIDO; "China Goes Global", University of Macerata.
- 2015 "European Perspectives on China New Silk Road", College of Europe; "Economics of Global Interactions", University of Bari; "Economic Development in Africa", Oxford University; "The Journey to Invest ? Chinese FDI in Africa", Cornell Law School.
- 2014 United Nations Industrial Development Organization (UNIDO), Vienna (Austria)*; Bank of Finland Institute for Transition Economies (BOFIT), Helsinki (Finland)*; Helsinki Center for Economic Research (HECER), Helsinki (Finland)*; "Economics of Global Interactions", University of Bari; "Industrial Upgrading and Urbanization", Stockholm School of Economics; "Mapping China Futures", 3-5 April 2014, European University Institute; "Emerging Market Firms in Europe", Catholic University, Leuven

- 2013 CERDI, University of Auvergne, Clermont-Ferrand (France)*; School of Economics, Renmin University, Beijing (China)*; "Production, R&D and Knowledge Offshoring: Economic Analyses and Policy Implications", Bocconi University; "Inequality, Growth and the Middle-Income Trap in China", Peking University; "L2C-Learning to Compete: Industrial Development and Policy in Africa", UNU-Wider.
- 2012 "Columbia-Tsinghua Conference in International Economics", Tsinghua University; "6th China Goes Global Conference", Harvard University; "14th European Trade Study Group Conference", Catholic University, Leuven; Italian Trade Study Group Meeting, University of Catania; "The Chinese Way of Economic Reform and Development in the Context of Globalization", 23rd CEA UK and 4th CEA Europe Conference, SOAS
- older "China's Economic Dynamics and Its Impacts on the World Economy: A Beijing Consensus in the Making??", University College of Dublin, 2011; "The Chinese Economy", Workshop organized by the Bank of Italy, Venice International University, 2010; "China Increasing Engagement in Africa in the Aftermath of the Financial Crisis", African Development Bank, 2010; "Financial markets, adverse shocks and policy responses in fragile countries", European Report on Development Conference, 2009; "Emerging Multinationals?- Outward FDI from Emerging and Developing Economies", Copenhagen Business School, 2008; Second summer school on the Chinese Economy, CERDI-IDREC/University of Auvergne, 2008; "Integrating China into the World Economy", 18th Chinese Economic Association (CEA) Annual Conference, University of Nottingham, 2007.